



# How to Target your Market Increase Sales

**July 30, 2009**

**Call today for your One Hour Appointment**

*Topics will include:*

*How to locate BIDS/RFP's*

*How to download and review BID/RFP documents*

*How to respond to BID/RFP documents*

*How to target your market*

*eVA Certification (Tammy Farmer)*

*SWAM Certification (Mike Russell)*

**LIMITED SEATS AVAILABLE, CALL TODAY TO RESERVE A  
ONE HOUR APPOINTMENT, contact Tammy Farmer 804-371-  
8258**

**Thursday, July 30, 2009 appointments available 9:00 a.m. - 5:00  
p.m.**

## **LOCATION**

**Dan River Business Development Center**  
300 Ringgold Industrial Parkway  
Danville, VA 24540

